

# Capability Statement

## Introduction

R & O Communications was founded in 1994 as an owner operator business incorporating only one person and one vehicle. In the 22 years since, R&O Communications has grown to now employ 21 staff members and has 11 service vehicles. It has built a reputation that has seen it become one of the leading and most respected suppliers and installers of telephone systems, data systems and communications solutions in South East Queensland. Our vehicle fleet is mine ready and equipped for outback travel. Vehicles carry a variety of stock on-board for most circumstances. We have completed projects in many areas of Australia, ranging from the Eastern Seaboard to the Queensland/Northern Territory border. Our team have also carried out projects in Victoria, Far North Qld, NSW, WA and the Northern Territory.

Our strength is in being able to design, implement and maintain solutions that are not straight out of the box. Although we can provide and install simple off the shelf services with ease, we have made a name for ourselves by providing solutions that other communication companies can or are not willing to look at.

## Main Business Capabilities

- Solution design and implementation for all voice and data requirements
- Voice and data copper cabling up to Certified Cat6 & Cat6A
- Optic Fibre – single mode and multimode cabling and testing of standard and GPON products
- Installation and maintenance of phone systems - NEC, Aria, Avaya, Panasonic, Omni, Commander, Nortel, Matrix and Samsung brands
- IP Telephony – Point to Point Wireless, mobility, and VOIP
- SIP Trunks and SIP extensions configuration and setup
- Intercom Systems - Aiphone, Urmet and Fermax and many others
- Wireless data solutions – voice, video streaming and mobility
- Underground and aerial cabling – optic fibre, copper, building lead-ins and UTP in premise
- 2 Way radios systems – UHF, VHF
- Video – MATV, CCTV and IPTV
- Telemetry – wireless, 3G and 4G technologies
- Antenna installation – TV, Digital TV and Yagi for 3G, 4G and 4GX
- Public Address systems – installation and maintenance
- Digital Signs – supply and installation
- Telstra TIPT install
- School Signs
- Big screen TV installation and supply
- Audio visual and video conferencing

## Industry Sectors That We Service

- Finance
- Education
- Architecture
- Law
- Accountancy
- Mining
- Engineering
- Agriculture
- Automotive
- Recreational/Sports and Gaming
- Federal Government and Local Government

## Specialised Certifications

- NEC™ Prestige Channel Partner, which incorporates the design, supply and maintenance of NEC™ Telephone Systems and related accessories
- Netgear
- D-Link
- Cisco
- Molex Certified Installer
- Panduit Certified Installer
- CAT5/CAT6/CAT6A Cable Certified - with appropriate test gear
- Fibre Optic Certified – with appropriate test gear
- Telstra accreditation for lead-in installation
- Wireless trained
- ISGM and NBN Accredited
- Security Licensed
- Cert III Certified

## Our Leading Clients

- Heritage Bank
- Vanderfield
- University of Southern Queensland
- Education Queensland
- St. Vincent's Hospital Toowoomba
- QBuild
- TAFE Qld
- Ostwald Bros
- NRG Electrical
- QGC
- AGL
- QIC
- New Hope Coal



**Certified Partner**  
**ADVANTAGE PROGRAM**



## Contact Details

Company Name: R & O Communications Pty Ltd  
Street Address: 112 North Street (Entry via Ashton Court at rear of premises)  
North Toowoomba Qld 4350  
Postal Address: PO Box 16027  
Northpoint  
Toowoomba Qld 4350  
Main Contact: Craig Fitzgerald – Managing Director  
Phone: 07 4690 7600  
Fax: 07 4690 7699  
Email: rocomms@rocomms.com.au  
Year Established: 1994  
ABN: 70 602 743 760



**Certified Partner**  
ADVANTAGE PROGRAM

